



## Indicative Terms Sheet dated 25 August 2025 for 5 Year Fixed Rate Medium Term Notes due 2 September 2030

This terms sheet (**Terms Sheet**) sets out the key terms and conditions applicable to the notes referred to in this Terms Sheet (the **Notes**). This Terms Sheet should be read in conjunction with the deed poll dated 18 October 2007, as amended from time to time, including most recently on 1 July 2019 (**Deed Poll**).

Unless the context otherwise requires, capitalised terms used in this Terms Sheet have the same meanings given to them in the Deed Poll.

### Important Notice

This offer of Notes by ASB Bank Limited (**ASB**) is made in reliance upon the exclusion in clause 19 of schedule 1 of the Financial Markets Conduct Act 2013 (**FMCA**).

The Notes have identical rights, privileges, limitations and conditions (except for the interest rate and maturity date) as ASB's medium term notes maturing on:

- 4 May 2026 with a fixed interest rate of 1.646% per annum, which are currently quoted on the NZX Debt Market under the ticker code ABB090;
- 21 June 2027, with a fixed interest rate of 5.524% per annum, which are currently quoted on the NZX Debt Market under the ticker code ABB100; and
- 16 November 2026, with a fixed interest rate of 5.928% per annum, which are currently quoted on the NZX Debt Market under the ticker code ABB110,

(together, the **Quoted Notes**).

Accordingly, the Notes are the same class as the Quoted Notes for the purposes of the FMCA and the Financial Markets Conduct Regulations 2014 (**FMCR**).

ASB is subject to a disclosure obligation that requires it to notify certain material information to NZX Limited (NZX) for the purpose of that information being made available to participants in the market and that information can be found by visiting [www.nzx.com/companies/ABB](http://www.nzx.com/companies/ABB).

The Quoted Notes are the only debt securities of ASB that are currently quoted on the NZX Debt Market and in the same class as the Notes. Investors should look to the market price of the Quoted Notes referred to above to find out how the market assesses the returns and risk premium for those notes.

<b>Issuer</b>	ASB. ASB is a registered bank in New Zealand under the Banking (Prudential Supervision) Act 1989. ASB is not authorised as a bank or authorised deposit-taking institution in Australia under the Banking Act 1959.		
<b>Lead Manager</b>	Commonwealth Bank of Australia (ABN 48 123 123 124) ( <b>CBA</b> ).		
<b>Form</b>	Unsecured unsubordinated medium term notes to be issued pursuant to the Deed Poll.		
<b>Instrument type</b>	Fixed rate notes.		
<b>Tenor</b>	5 years.		
<b>Status</b>	The obligation to repay principal of, and interest on the Notes, will be a direct unsecured unsubordinated obligation of ASB and will rank equally with all other unsecured unsubordinated obligations of ASB, except indebtedness preferred by law.		
<b>No guarantee</b>	ASB is solely responsible for paying interest on, and for the repayment of, the Notes. The Notes are not deposit liabilities or protected accounts of CBA for the purpose of the Australian Banking Act and are not guaranteed or insured by CBA, any other member of the CBA Group (which includes CBA and its subsidiaries), any other person, government, government agency or compensation scheme. CBA does not guarantee ASB.		
<b>Purpose</b>	General business purposes.		
<b>Credit Rating</b>		<b>Long Term Credit Rating</b>	<b>Expected Issue Rating</b>
	<b>Standard &amp; Poor's</b>	AA- (Stable Outlook)	AA-
	<b>Moody's</b>	Aa3 (Stable Outlook)	Aa3
	<b>Fitch</b>	A+ (Positive Outlook)	N/A
	A rating is not a recommendation by any rating organisation to buy, sell or hold Notes. The above ratings and outlooks are current as at the date of this Terms Sheet and may be subject to suspension, revision or withdrawal at any time by the assigning rating organisation. More information on these ratings is contained in ASB's latest full year disclosure statement - see "Other information" below.		

<b>Issue Amount</b>	Up to NZ\$100,000,000, with the right to accept unlimited over-subscriptions at ASB's discretion.
<b>Principal Amount</b>	NZ\$1.00 per Note.
<b>Issue Price</b>	Par (NZ\$1.00 per Note).
<b>Minimum application and minimum holding</b>	NZ\$5,000 and in multiples of NZ\$1,000 thereafter.
<b>Offer process and applications</b>	<p>All of the Notes have been reserved for clients of the Lead Manager, NZX participants, and other approved financial intermediaries and will be allocated to those persons by ASB in consultation with the Lead Manager. A list of NZX participants can be found on <a href="https://www.nzx.com/investing/find-a-participant">https://www.nzx.com/investing/find-a-participant</a>.</p> <p>Retail investors should contact the Lead Manager or their financial advisor for details of the application process for Notes as there is no public pool for the Notes.</p> <p>Applications for Notes must be lodged with the Lead Manager by <b>10am</b> on the Closing Date.</p> <p>ASB reserves the right to accept unlimited over-subscriptions at its discretion and to refuse all or any part of an application without giving any reason. If ASB refuses your application, ASB will refund your subscription money (without interest) within 5 Business Days of the Issue Date.</p>
<b>Opening Date</b>	Monday, 25 August 2025
<b>Closing Date</b>	10am, Wednesday, 27 August 2025
<b>Interest Rate Set Date</b>	Wednesday, 27 August 2025
<b>Issue and Allotment Date</b>	Tuesday, 2 September 2025
<b>Expected date of initial quotation and trading on the NZX Debt Market</b>	Wednesday, 3 September 2025
<b>Maturity Date</b>	Monday, 2 September 2030
<b>Dates may change</b>	<p>The above dates are indicative only and are subject to change. ASB may, in its absolute discretion and without notice, open or close the offer early, accept late applications, and extend the Closing Date. If the Closing Date is extended, the Issue Date, the expected date of initial quotation and trading of the Notes on the NZX Debt Market, the Interest Payment Dates and the Maturity Date may be extended accordingly. Any such changes will not affect the validity of any applications received.</p> <p>ASB reserves the right to cancel the offer and the issue of the Notes, in which case all application monies received by ASB will be refunded (without interest) as soon as practicable.</p>
<b>Interest Rate</b>	The Interest Rate will be equal to the sum of the Reference Rate plus the Margin (which may be above or below the indicative margin). The Interest Rate will be announced by ASB on or about the Interest Rate Set Date.
<b>Reference Rate</b>	The Reference Rate (as defined in the Deed Poll) on the Interest Rate Set Date being the semi-annual mid-market swap rate for an interest rate swap from the Issue Date to the Maturity Date as calculated and agreed between ASB and the Lead Manager at the Rate Set Date in accordance with market convention, by reference to ICAP New Zealand Limited (or any successor page) and expressed on a semi-annual basis, rounded to 3 decimal places, with 0.0005 being rounded up.
<b>Margin</b>	<p>The indicative margin is 0.77 – 0.80% per annum.</p> <p>The Margin is the percentage that is added to the Reference Rate in order to arrive at the Interest Rate.</p>
<b>Interest payments</b>	Semi-annually in arrears in two equal payments.
<b>Interest Payment Dates</b>	2 March and 2 September of each year up to and including the Maturity Date, with the first Interest Payment Date being 2 March 2026 (adjusted in accordance with the Business Day Convention – see below).
<b>Business Day Convention</b>	If an Interest Payment Date is not a Business Day, the Interest Payment Date will be the next Business Day, unless that day falls in the next calendar month in which case it will be the first preceding Business Day.
<b>Day Count Fraction</b>	RBNZ Bond Basis (i.e. one divided by the number of Interest Payment Dates in a year).
<b>ISIN</b>	NZABBDG007C1
<b>Record Date</b>	10 days before the Interest Payment Date or, if not a Business Day, the immediately preceding Business Day.
<b>Business Days</b>	A day (other than a Saturday, Sunday or public holiday) on which banks are open for general banking business in Auckland and Wellington.

<b>Quotation</b>	<p>ASB intends to apply to NZX for permission to quote the Notes on the NZX Debt Market and will take any necessary step to ensure that the Notes are, immediately after issue, quoted. NZX ticker code ABB120 has been reserved for the Notes.</p> <p>NZX is a licensed market operator, and the NZX Debt Market is a licensed market, under the FMCA.</p>
<b>Further Issues</b>	<p>ASB may, from time to time, without the consent of Noteholders, issue further notes so as to form a single class with the Notes. ASB may also undertake further borrowings or offers of debt securities, without the consent of Noteholders, on such terms and conditions as ASB may from time to time determine, and while any Notes remain outstanding.</p>
<b>Transfer Restrictions</b>	<p>ASB will not register any transfer of Notes if the transfer is for a Principal Amount of less than NZ\$1,000 or a multiple thereof or if the transfer would result in the transferor or the transferee holding or continuing to hold Notes with an aggregate Principal Amount of less than NZ\$5,000, unless the transferor would then hold no Notes.</p> <p>ASB will only register a transfer of Notes in, to or from Australia if the transfer complies with the Australian selling restrictions set out below.</p>
<b>Trading of Notes on NZX Debt Market</b>	<p>To be eligible to trade the Notes on the NZX Debt Market, an investor must have an account with a NZX participant, a Common Shareholder Number (<b>CSN</b>) and an Authorisation Code (<b>FIN</b>). If an investor does not have an account with a NZX participant, opening an account can take a number of days depending on the NZX participant's new client procedures.</p> <p>An investor will receive a holding statement from the Registrar within 5 Business Days of the initial date of quotation or settlement of any trades, which will also include a CSN.</p> <p>If an investor does not have a FIN, it is expected that one will be sent as a separate communication by the Registrar. If an investor has an account with a NZX participant and has not received a FIN by the date the investor wants to trade Notes, the NZX participant can arrange to obtain the FIN from the Registrar. The NZX participant may be charged for requesting a FIN from the Registrar and may pass this cost on to the investor.</p>
<b>Registrar</b>	<p>Computershare Investor Services Limited.</p> <p>The Notes will be accepted for settlement within the NZClear system.</p>
<b>Repayment of Principal Amount</b>	<p>ASB will repay the Principal Amount of the Notes on the Maturity Date.</p>
<b>Early Redemption</b>	<p>Noteholders have no right to require ASB to redeem their Notes prior to the Maturity Date. No call or optional redemption events are applicable to the Notes.</p>
<b>Events of Default</b>	<p>If an Event of Default occurs (as defined in clause 14.1 of the Deed Poll), a Noteholder may, by notice to ASB declare all of the Notes held by that Noteholder to be due and payable on the next Business Day after service of the notice unless, prior to that date, ASB has cured or otherwise made good all Events of Default subsisting prior to that date.</p> <p>The Events of Default are described in the Deed Poll. In summary, these include:</p> <ul style="list-style-type: none"> <li>• if ASB does not pay any interest on the Notes within 14 days of the due date; or</li> <li>• if ASB becomes insolvent, or applies for, consents to, or suffers the appointment of a liquidator or receiver of ASB or any of its assets or undertakings, or ASB enters into any arrangement or composition with or for the benefit of its creditors.</li> </ul> <p>If the Notes are declared due and payable prior to the Maturity Date, interest will be payable at the Interest Rate from the most recent Interest Payment Date to and excluding the date of repayment.</p>
<b>Repo-Eligibility</b>	<p>Application will be made to the Reserve Bank of New Zealand for the Notes to be included as eligible securities for domestic market operations.</p>
<b>Governing law</b>	<p>New Zealand</p>
<b>Approved issuer levy</b>	<p>ASB proposes to register the Notes for approved issuer levy (<b>AIL</b>) and, where it is eligible to do so in respect of interest to which non-resident withholding tax applies, to pay AIL in lieu of deducting non-resident withholding tax, unless the Noteholder notifies the Registrar (and the Registrar gives its consent) that non-resident withholding tax should be withheld. If the Notes qualify for the 0% rate of AIL, ASB intends to apply the 0% rate. Any AIL paid by ASB other than at the 0% rate will be deducted from the interest paid to the relevant Noteholder.</p> <p>ASB is not eligible to pay AIL in respect of interest paid on a Note where the Note is held jointly and at least one of the joint Noteholders is a New Zealand tax resident. Withholding tax will be deducted from such interest at the applicable resident rate, as required by law. Non-resident Noteholders may then claim a refund from Inland Revenue to the extent that tax was withheld in excess of their applicable non-resident withholding tax rate (taking into account any applicable double tax treaty).</p>
<b>Resident withholding tax</b>	<p>New Zealand resident withholding tax (<b>RWT</b>) will be deducted from interest paid to New Zealand tax resident Holders at the relevant rate unless the Holder has RWT exempt status. ASB will not pay any further amounts on account of such deductions of RWT or otherwise reimburse or compensate the relevant Noteholder.</p>

<b>FATCA</b>	<p>FATCA means the Foreign Account Tax Compliance Act provisions, sections 1471 through 1474 of the United States Internal Revenue Code (including any regulations or official interpretations issued, agreements entered into or non-US laws enacted with respect to those provisions). If a Noteholder is a US taxpayer or, in some cases, a non-US entity with substantial US owners, then in order to comply with FATCA, it is possible that ASB (or, if Notes are held through another financial institution, such other financial institution) may be required to request certain information from that Noteholder or the beneficial owners of the Notes, which information may in turn be provided to the Inland Revenue Department and/or the Internal Revenue Service (<b>IRS</b>). Depending on when the IRS publishes certain FATCA related regulations, ASB may also be required to withhold US tax on some portion of payments in relation to Notes at a future date if such information is not provided or if payments are made to certain foreign financial institutions that have not entered into an agreement with the IRS (and are not otherwise exempt from, or deemed to comply with, FATCA).</p> <p>If ASB is required to make any deduction or withholding in connection with FATCA, ASB will not pay any further amounts on account of such deduction or withholding or otherwise reimburse or compensate the relevant Noteholder.</p> <p>This information is based on regulations and guidance issued by the US Department of Treasury and the IRS as at the date of this Terms Sheet. Future regulations, guidance or international agreements implementing the same may affect the application of FATCA to ASB, Noteholders or beneficial owners of the Notes.</p>
<b>Common Reporting Standard</b>	<p>Common Reporting Standard (<b>CRS</b>) is a global framework for the collection, reporting, and exchange of financial account information about people and entities investing outside of their tax residence jurisdiction. If a Noteholder is a non-New Zealand tax resident or, in some cases, an entity with non-New Zealand tax resident controlling persons, then in order to comply with CRS, it is possible that ASB (or, if Notes are held through another financial institution, such other financial institution) may be required to request certain information from that Noteholder or the beneficial owners of the Notes, which information may in turn be provided to the Inland Revenue Department and/or a non-New Zealand tax authority.</p>

## Other Information

### *Confirmation*

By purchasing the Notes an investor will be taken to agree to be bound by the terms of the Deed Poll and this Terms Sheet.

### *Investors should obtain advice*

Investors should seek qualified independent financial and taxation advice before deciding to invest. In particular, you should consult your tax adviser in relation to your specific circumstances. Investors will also be personally responsible for ensuring compliance with relevant laws and regulations applicable to them (including any required registrations).

### *Reference Rate rateset*

ASB participates in the Reference Rate (as defined in the Deed Poll) rateset process.

ASB will also manage its interest rate risk arising from the transaction to which this Terms Sheet relates, which may involve hedging activities prior to, on, or after the time of the Reference Rate rateset.

ASB has controls in place to ensure any potential conflicts of interest arising from such participation and interest rate risk management are appropriately managed.

### *Documentation*

Information about ASB is contained or referred to in ASB's latest interim and full year disclosure statements (which contain ASB's most recent financial statements). Investors can obtain a copy of ASB's latest disclosure statements free of charge at any branch of ASB or from [www.asb.co.nz/legal/disclosure-statements.html](http://www.asb.co.nz/legal/disclosure-statements.html). Additionally, ASB is subject to regular reporting and disclosure obligations under the NZX Listing Rules. Copies of documents lodged by ASB with the NZX are available free of charge on the NZX website.

Information on the Quoted Notes with the ticker code ABB090 is contained in ASB's quotation notice dated 29 April 2021. Investors can obtain a copy of the quotation notice from <https://www.nzx.com/announcements/371406>. Information on the Quoted Notes with the ticker code ABB100 is contained in ASB's quotation notice dated 15 June 2022. Investors can obtain a copy of the quotation notice from <https://www.nzx.com/announcements/393824>. Information on the Quoted Notes with the ticker code ABB110 is contained in ASB's quotation notice dated 9 November 2022. Investors can obtain a copy of the quotation notice from <https://www.nzx.com/announcements/402082>.

An investor may obtain a copy of this Terms Sheet and the Deed Poll, free of charge, on request, during normal business hours from the Registrar at the address set out below.

### *Amendments to the Deed Poll*

The Deed Poll may be amended without Noteholders' consent in certain limited circumstances, including where such amendment is: of a minor or technical nature; necessary to comply with any law or the NZX Listing Rules; not, in ASB's opinion, likely to have a materially

adverse effect on ASB or to be or become materially prejudicial to the general interests of Noteholders. See section 15 of the Deed Poll for further details on ASB's ability to amend the Deed Poll. Amendments made in accordance with the Deed Poll are binding on Noteholders even if they did not agree to them.

#### *Indemnity*

By purchasing the Notes, each Noteholder agrees to indemnify ASB in respect of any loss, cost, liability or expense sustained or incurred by ASB as a result of the breach by the Noteholder of the selling restrictions set out below.

### **Selling Restrictions**

This Terms Sheet only constitutes an offer of Notes to retail investors in New Zealand and to certain New Zealand and overseas institutional investors. Neither ASB nor the Lead Manager has taken or will take any action which would permit a public offering of the Notes, or possession or distribution of any offering material in respect of the Notes, in any country or jurisdiction where action for that purpose is required (other than New Zealand). The Notes may only be offered for sale, sold or delivered in compliance with all applicable laws and regulations in any jurisdiction in which they are offered, sold or delivered.

Any information memorandum, product disclosure statement, circular, advertisement or other offering material in respect of the Notes may only be published, delivered or distributed in compliance with all applicable laws and regulations (including those of the country or jurisdiction in which the material is published, delivered or distributed).

Set out below are specific selling restrictions that apply to an offer of the Notes in Australia, Hong Kong, Japan, Korea, Singapore, the United States, the United Kingdom and the European Economic Area (the **EEA**). These selling restrictions do not apply to an offer of the Notes in New Zealand.

These selling restrictions may be modified by ASB and the Lead Manager, including following a change in a relevant law, regulation or directive. Persons into whose hands this Terms Sheet comes are, and each Noteholder is, required by ASB and the Lead Manager to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver the Notes or have in their possession or distribute such offering material, in all cases at their own expense.

By subscribing for Notes, Noteholders agree to indemnify ASB, the Lead Manager and their respective directors, officers, employees and agents in respect of any loss incurred as a result of you breaching the selling restrictions.

#### **Australia**

This Terms Sheet has not been, and no prospectus or other disclosure document (as defined in the Corporations Act 2001 of Australia (**Corporations Act**)) in relation to the Notes has been or will be, lodged with the Australian Securities and Investments Commission (**ASIC**) or the ASX Limited.

The Notes may only be offered (directly or indirectly) for issue or sale, applications may only be invited for the issue, offers to purchase may only be made, in, to, or from Australia (including an offer or invitation which is received by a person in Australia), and any information memorandum, advertisement, or other offering material relating to the Notes may be only be distributed or published in Australia if:

- (a) the aggregate consideration payable by each offeree or invitee (as the case may be) is at least A\$500,000 (or its equivalent in other currencies, disregarding moneys lent by the offeror or its associates), or the offer, distribution, publication or invitation otherwise does not require disclosure to investors in accordance with Part 6D.2 or Part 7.9 of the Corporations Act; and
- (b) the offer, publication, distribution or invitation is not made to a person who is a "retail client" within the meaning of section 761G of the Corporations Act; and
- (c) such action complies with all applicable laws, regulations or directives; and
- (d) such action does not require any document to be lodged with ASIC, ASX Limited or any other regulatory authority in Australia.

#### **Prohibition of Sales to EEA Retail Investors**

This Terms Sheet has not been, and will not be, registered with or approved by any national securities regulator in the EEA. Accordingly, this Terms Sheet may not be made available, nor may the Notes be offered, sold, or otherwise made available, to any retail investor in the EEA.

For the purposes of this provision, the expression:

- (a) **retail investor** means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**);
  - (ii) a customer within the meaning of Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (as amended, the **Prospectus Regulation**).
- (b) **offer** includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

In relation to each Member State of the EEA, no person may make or will make an offer of Notes to the public in that Member State other than:

- (a) at any time to any legal entity which is a qualified investor as defined in the Prospectus Regulation;
- (b) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Regulation) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by ASB for any such offer; or
- (c) at any time in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

provided that no such offer of Notes referred to in (a) to (c) above shall require the publication of a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation.

## United Kingdom

### **Prohibition of sales to UK Retail Investors**

This Terms Sheet has not been, and will not be, registered with or approved by the United Kingdom's Financial Conduct Authority. Accordingly, this Terms Sheet may not be made available, nor may the Notes be offered, sold, or otherwise made available, to any retail investor in the United Kingdom.

For the purposes of this provision, the expression:

- (a) **retail investor** means a person who is one (or more) of the following:
  - (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (as amended, the **EUWA**);
  - (ii) a customer within the meaning of the provisions of Financial Services and Markets Act 2000 (as amended, the **FSMA**) and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or
  - (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the EUWA (the **UK Prospectus Regulation**).
- (b) **offer** includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

In relation to the United Kingdom, no person may make or will make an offer of Notes to the public in the United Kingdom other than:

- (a) at any time to any legal entity which is a qualified investor as defined in Article 2 of the UK Prospectus Regulation;
- (b) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in Article 2 of the UK Prospectus Regulation) in the United Kingdom subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by ASB for any such offer; or
- (c) at any time in any other circumstances falling within section 86 of the FSMA,

provided that no such offer of Notes referred to in (a) to (c) above shall require the publication of a prospectus pursuant to section 85 of the FSMA or supplement a prospectus pursuant to Article 23 of the UK Prospectus Regulation.

### **Other regulatory restrictions**

Neither this Terms Sheet nor any other document relating to the offer has been delivered for approval to the Financial Conduct Authority in the United Kingdom and no prospectus (within the meaning of section 85 of the FSMA) has been published or is intended to be published in respect of the Notes.

Any invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received in connection with the issue or sale of the Notes has only been communicated or caused to be communicated and will only be communicated or caused to be communicated in the United Kingdom in circumstances in which section 21(1) of the FSMA does not apply to ASB.

All applicable provisions of the FSMA with respect to anything it in relation to any Notes in, from or otherwise involving the United Kingdom has been and will be complied with.

Each recipient acknowledges and agrees that this Terms Sheet is only being distributed in the United Kingdom to persons who have professional experience in matters relating to investments who fall within the definition of "investment professional" as defined under Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the Order), persons who fall within Article 49(2)(a) to (d) of the Order being a high net worth entity, or otherwise, persons to whom this Terms Sheet may otherwise lawfully be distributed (all such persons together being referred to as relevant persons). This Terms Sheet is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this Terms Sheet relates is available only to relevant persons and will be engaged in only with relevant persons. Each recipient also represents and agrees that it has complied and will comply with all applicable provisions of the Financial Services Markets Act 2000 with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

## Hong Kong

The Notes have not been offered or sold, and will not be offered or sold in Hong Kong, other than (i) to “professional investors” as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the **SFO**) and any rules made under the SFO; or (ii) in other circumstances which do not result in the document being a “prospectus” as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the **C(WUMP)O**) or which do not constitute an offer to the public within the meaning of the C(WUMP)O.

No advertisement, invitation or document relating to the Notes has been or will be issued, or has been or will be in the possession of any person for the purpose of issue, in Hong Kong or elsewhere that is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes that are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” as defined in the SFO and any rules made under the SFO.

## **Japan**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, the **FIEA**). Accordingly, the Notes may not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

## **Korea**

ASB is not making any representation with respect to the eligibility of any recipients of this Terms Sheet to acquire the Notes under the laws of Korea, including, without limitation, the Foreign Exchange Transaction Act and regulations thereunder. The Notes have not been, and will not be, registered under the Financial Investment Services and Capital Markets Act (the **FSCMA**). The Notes have not been, and will not be, offered, sold or delivered, directly or indirectly, in Korea or to any resident of Korea except as otherwise permitted under the applicable laws and regulations of Korea, including the FSCMA and the Foreign Exchange Transaction Law of Korea and the decrees and regulations thereunder (the **FETL**). For a period of one year from the issue date of the Notes, any acquirer of the Notes who was solicited to buy the Notes in Korea is prohibited from transferring any of the Notes to another person in any way other than as a whole to one transferee. Furthermore, the purchaser of the Notes shall comply with all applicable regulatory requirements (including but not limited to requirements under the FETL) in connection with the purchase of the Notes.

## **Singapore**

This Terms Sheet has not been and will not be registered as a prospectus with the Monetary Authority of Singapore. Accordingly, the Notes have not been offered or sold or been made the subject of an invitation for subscription or purchase and will not be offered or sold nor may be made the subject of an invitation for subscription or purchase, and neither this Terms Sheet, nor any other document or material in connection with the offer or sale or invitation for subscription or purchase of any Notes has been circulated or distributed, nor will be circulated or distributed, whether directly or indirectly, to any person in Singapore other than (a) to an institutional investor (as defined in Section 4A of the Securities and Futures Act 2001 of Singapore (as amended, the **SFA**)) pursuant to Section 274 of the SFA or (b) to an accredited investor (as defined in Section 4A of the SFA) pursuant to and in accordance with the conditions specified in Section 275 of the SFA.

## **No offer or sale of Notes in the United States**

This Terms Sheet (including any electronic copy) may not be distributed or released, in whole or in part, in the United States or to any US person (as defined below). The Notes have not been, and will not be, registered under the US Securities Act of 1933, as amended (the **US Securities Act**) or under the securities laws of any state or other jurisdiction of the United States, and the Notes may not be offered or sold in the United States or to, or for the account or the benefit of, US persons (within the meaning of Regulation S under the US Securities Act) unless pursuant to an exemption from the registration requirements of the US Securities Act. The Notes are being offered and sold solely outside the United States to persons that are not US persons in reliance on Regulation S under the US Securities Act. Any failure to comply with such restrictions may constitute a violation of applicable US securities laws.

## **Role of the Lead Manager**

This Terms Sheet does not constitute a recommendation by the Lead Manager or any of its respective directors, officers, employees, agents or advisers to subscribe for, or purchase, any Notes.

The role of the Lead Manager in relation to the offer is solely to provide assistance to ASB with arranging the offer, organising the bookbuild, assisting with the quotation of the Notes on the NZX, and assisting with the marketing and distribution of the Notes.

You must make your own independent investigation and assessment of the financial condition and affairs of ASB before deciding whether or not to apply for the Notes.

## **Address Details**

### *Issuer*

ASB Bank Limited  
Level 2, ASB North Wharf  
12 Jellicoe Street  
Auckland 1010

### *Lead Manager*

Commonwealth Bank of Australia  
Level 2, ASB North Wharf  
12 Jellicoe Street  
Auckland 1010

### *Registrar*

Computershare Investor Services Limited  
Level 2, 159 Hurstmere Road  
Takapuna, Auckland 0622  
Private Bag 92119  
Auckland 1142